

General Contractor in USA da 25 anni nel settore





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Questa azienda di 25 anni, situata nel nord della Florida, è specializzata in servizi sotterranei, sviluppi di siti commerciali e infrastrutture civili come scavi, movimento terra, demolizioni, sgomberi e progetti in cemento. L'azienda fornisce anche pavimentazioni in asfalto di qualità, strade, cordoli e marciapiedi con una garanzia di un anno sulla manodopera.

I ricavi sono aumentati del 170% nel 2023, raggiungendo 23,5 milioni di dollari, mentre l'EBITDA rettificato è cresciuto del 190%, raggiungendo 10,4 milioni di dollari! L'azienda inizia il 2024 con un portafoglio di oltre 20 milioni di dollari, il che indica che la recente crescita sarà continua, mentre negli ultimi quattro anni l'attività ha registrato un'evoluzione costante sia nelle vendite che nella redditività.

Con una base di clienti diversificata che non presenta concentrazioni di vendite, la maggior parte del lavoro è per scelta nel mercato commerciale, ma l'azienda è autorizzata a lavorare anche su progetti governativi.

Disponibile per l'acquisto, l'attuale posto di lavoro è una coppia di due strutture di prim'ordine per un totale di 3.400 metri quadrati situati su 5,3 acri, che dispongono di stanze per uffici, un'area di stoccaggio per gli attrezzi, oltre a un ampio piazzale per i veicoli e le attrezzature da costruzione incluse per oltre 6 milioni di dollari!

Ci sono 100 dipendenti non iscritti al sindacato, molti dei quali da lungo tempo, che molto probabilmente rimarranno anche dopo l'acquisto, poiché il proprietario è disposto a rimanere anche dopo la transizione, se questo è il desiderio dell'acquirente.

TARGET PRICE

\$24,000,000

GROSS REVENUE

23427000

EBITDA

10575000

BUSINESS TYPE

Servizi

FF&E

7.600.000\$ con 2.600.000\$ di nuove attrezzature acquistate nel 2022!

INVENTORY

980.000\$

REASON FOR SELLING

Si sta avvicinando alla pensione e/o sta perseguendo altri interessi

COUNTRY

Stati Uniti

BUSINESS ID

L#20240670

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